

Cost Improvement Plan (CIP) Benchmark Sheet

	Concerns	Good practice	Trainer Comments
Investigation and understanding of the process- appreciation of the objectives	Doesn't understand process, not spoken to relevant stakeholders. No clear objectives.	Clearly explored and discussed process with stakeholders. Aware of Trust expectations. Clear objectives which fit with cost improvement without compromising care.	
Review of the budget	Not looked at this or not involved the right people.	Taken advice from clinical leads and managers on the budget implications and requirements.	
Approach to "quick wins"	Not sure what this is, doesn't identify the possible second order impacts of a 'quick win'	Aware of the concept and its relevance to this plan. Identifies quick wins along the way. Seeks advice from relevant authorities. Recognises possible second order impacts.	
Logical defence of offering of cost improvements	Doesn't have a cohesive plan. Not thought in depth into implications.	Creates a logical CIP which outlines the improvements and requirements in a way that is clear and realistic for team.	
Describes clearly the likely result of cost improvement	No thoughts or discussion.	Has thought through implications, perhaps discusses alternative solutions or providers. Can weigh alternative number of options. Has involved stakeholders.	
Understands relation to possible income stream including PBR issues	No real budget or PBR understanding.	Has understanding of NHS finances, PBR, budgets and stakeholders involved.	
Reflection	Has not demonstrated required learning or reflection from process.	Demonstrates further understanding of CIP and finance streams. Aware of challenges and identified personal learning points.	

The assessor is asked to consider the learner's performance in all of the domains listed in completing this statement:

“Based on this WPBA, I would be satisfied that this learner could contribute to a cost improvement plan as a newly appointed consultant”

Yes	
No	
Signature	
GMC	
Date	

If no, these are the reasons and my recommendations for further work: